## 

## BEFORE YOU BUY

What you need to know before buying a home.



# T H A N K Y O U F O R T A K I N G T H E T I M E T O R E V I E W T H I S P A C K A G E .

I have sent you these materials in advance of our meeting so that you will know a little more about me, my team, our services, and how they will benefit you. At this point, I don't know all of your particular needs and objectives, nor do I know your financial and family situation entirely. I do know that buying a home can be an extremely emotionally trying time or a very exciting one. My job is to provide you with enough solid information so you can make an honest, informed decision based upon facts, not hype.

As you look through this package, use the forms at the back to note any questions that you have for me so that we will not forget to address them at our meeting.

I look forward to meeting with you.

### B R I T T A N Y U T T E R

308.227.0005 BRIT.UTTER@KW.COM BRIT-UTTER.KW.COM



## M E E T T H E T E A M

BRITTANY UTTER

 $R\ E\ A\ L\ T\ O\ R\ ^{\circledR}$ 

Born and raised in Grand Island, I know Grand Island and its surrounding areas very well! I love working with my clients and making sure they are well taken care of from start to finish!

## ANDREA ROBLES

#### DIRECTOR OF OPPORATIONS

Started working with Brittanny since March of 2023. I have been in the Real Estate industry since 2021, started as a concierge member. I assist her with every step of the process such as with the needed documents and makes sure that everything goes smoothly as scheduled.



## **BUYERS CHECKLIST**

## 01

#### PARTNER WITH AN AGENT

- Get local insight
- Get to know neighborhood inventory
- See what's about to the hit the market
- Complete needs assessment
- Review market averages

## 03

#### FIND YOUR NEW HOME

- Favorite homes
- Nix homes that don' meet the mark
- Schedule home tours and play an itinerary with your agent
- Decide on your dream home
- Compare home and neighborhood averages, narrow down neighborhoods you want

## 05

#### UNDER CONTRACT

- Secure a home loan
- Acquire home insurance and send proof to your lender
- Request list of what conveys with the property
- Schedule home inspection/negotiate repairs
- Order an appraisal
- Choose your title company
- Schedule your closing
- Certify funds for closing
- Stay in close contact with your agent, lender
- and title company

## 02

#### GET PRE-APPROVED

- Understand what you can afford
- Determine your monthly mortgage payment
- Understand your debt ratio
- Prepare for escrow
- Obtain a pre-approval letter

## 04

#### MAKE OFFER & NEGOTIATE

- Review contract terms and time limit for offer
- Choose a title company
- Shop home insurance options
- Choose a target closing date
- Deliver escrow check

## 06

#### BEFORE YOU CLOSE

- Transfer funds for closing
- Reserve a moving company set a moving date
- Change your adress through USPS, your bank, and other instances
- Setup your utilities to be activated or transferred
- Confir that all contigencies are resolved

## 07

#### CLOSING DAY: WHAT TO BRING

- Connect with your lender to wire down payment funds. You'll need to cover the cost of closing and the down payment
- Bring a printed confirmation of your wire transfer
- Government-issued Photo ID
- Your copy of the contract
- Your checkbook
  - Social security numbers

YOUR LOCAL REALTOR



#### **CLOSING DAY**

- Sign closing disclosure, promissory note and all other documentation
- Save your paper work in your pre-designated spot
  - Get your keys, congrats, it's all
- yours!



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## HOME BUYING





Brittany Atter
Real Estate Agent



Brittany Utter - Keller Williams Heartland



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### **Pre-Approval**



- Meet with a lender •
- Determine the right mortgage .
  - Get a pre-approval letter •

## 2

#### **Home Search**

- Discuss your criteria with buyer's agent
- Begin your home search
- View the homes you are interested in

#### **Offer & Negotiation**



- Submit a strong offer •
- Negotiate the terms of the contract .
  - Research comps with an agent .

## 4

#### Inspection

- Negotiate repairs & begin the exam
- Schedule home inspections
- Finish loan process

#### **Pre-Closing**



- Confirm the repairs are made •
- Carry out a pre-closing walkthrough .
  - Send funds to title company .

## 6

#### Closing

- Review closing statement
- Sign the closing documents
- Receive your keys

## Lender Recommendations



**Amy Otto** 

Charter West Mortgage aotto@charterwest.com

aotto@cnarterwest.com www.charterwest.com/profile/amy-otto/ (308) 398 - 3601 714 N Diers Ave, Grand Island, NE 68803



Diane Greenough **Peoples Mortgage** 

dgreenough@peoplesmortgage.com www.dgreenough.loans.peoplesmortgage.com (308) 379 - 4032

819 N Diers Avenue Suite 2, Grand Island, NE 68803



Paula Mayfield Pinnacle Bank

paula.mayfield@pinnbank.com www.pinnbank.com/pmayfield (308) 380 - 5584

106 E 3rd St Grand Island, NE 68801



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## HOME BUYING

Pre-Approval



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Real Estate Agent



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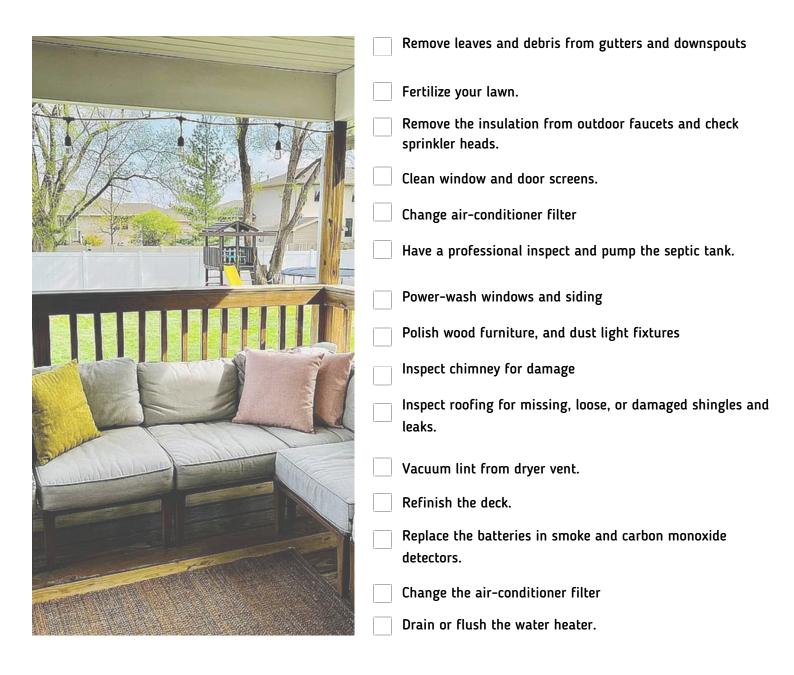
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Seal cracks and gaps in windows and doors with caulk or weather stripping; replace if necessary.  Rake leaves and aerate the lawn.
Inspect roofing for missing, loose, or damaged shingles and leaks.
Clean the carpets.
Clean window and door screens
Wrap insulation around outdoor faucets & pipes in unheated garages.
Vacuum lint from the dryer vent.
Check for frayed cords and wires.
Power-wash windows and siding.
Drain and store hoses, and drain in - ground sprinkler systems.
Repair or replace siding.
Mend cracks and gaps in the driveway and walkway.
Inspect exterior door hardware; fix squeaky handles and loose locks.
Have forced-air heating system inspected by a professional.

Remove leaves and debris from gutters and

downspouts.



Prepare for a winter storm; stock up on essentials.	
Cover your air-conditioning unit.	
Clean drains in sinks, tubs, showers and dishwashers.	
Vacuum bathroom exhaust fan grill.	
Ensure your heating system is ready.	
Change the oil in your snowblower.	
Inspect outdoor lighting.	
Check the fireplace and chimney.	
Check for air leaks.	
Flush, insulate hot water tank.	
Inspect the roof, downspouts, and gutters for damage after storms.	
Protect patio furniture & pots.	
Prep the humidifier.	
Vacuum refrigerator and freezer coils and empty and clean drip trays.	
Stock up on salt, ice melt or sand.	

Check the basement for leaks during thaws.

## TRUSTED Jendons

## **Cleaning Services**

Chimney cleaning/repair

Lee - (308) 850-8816

House cleaning

Anna - (308) 383-8506

## Drywall/Ceilings

Dr Drywall

(402) 570-3369

### **Electrical**

*Uri's Electric* (308) 383–5759

## Exterminator/Pest control

*Dave Murphy* (308) 520–5963

## Foundation/Engineer

Mike Spilinek (308) 216-0447

## Handyman/flooring

*Trevor Hemmingsen* (308) 390–0987

#### **HVAC**

Total Comfort (308) 380-3930

Island Indoor Climate

(402) 512-9941

## **Home Inspections**

Five & Two Inspections LLC

-(402) 765-8500

home, termite, radon, well, septic, sewer scopes

KYH - (308) 440-4157

home, termite, radon

C & E - (402) 981-8315

home, radon

#### Insurance

Pathway Insurance

(308) 382-3150

German Farmers (308) 390–6629

### Landscaping

Elite Dreamscapes

(308)-380-7731

Vicek Landscape

(308) - 986 - 2559

## Mitigation Systems

Five & Two Inspections LLC (402) 765–8500

## **Painting**

Sundy Painting

(308) 380-5339



## TRUSTED Vendors

### **Plumbing**

Sewer Rooter & Plumbing Inc.

(308) 384-3726

*Winfrey Plumbing* (308) 379–9665

## Spray foam insulation

Midwest Spray Foam (402) 694-8571

## Well Repair/Install

Shane Hanson (308) 379-3318

## Organizer

Cynthia Medina (308) 390-3979

## Roof/Siding/Gutters

Jared Loudy [White Castle] (308) 370-0776

## Sprinklers

R & L (308) 382-7390 Tillies (308) 382-1282

## Septic repair/install

Five & Two Inspections LLC (402) 765–8500

### Surveyors

N Line Surveying (308) 946–3601

### **Title Companies**

Grand Island Abstract (308) 382–4651 Nebraska Title (308) 675–2788

## Foundation Repair And Waterproofing

Epp Foundation Repair 308) 303-3918





## Your Quick Guide to Utility Transfer

Congratulation on your new home! Below are some utility providers specific to your area. Give them call, get everything set up and let the new memories begin

**ELECTRIC** 

City of Grand Island

(308) 385-5480 www.giud.com



SEWER

City of Grand Island

(308) 385-5480 www.giud.com



WATER

City of Grand Island

(308) 385-5480 www.giud.com



CABLE & INTERNET

Spectrum

(888) 406-7063 www.websiteadress.com



GAS

Northwestern Energy

(800) 245-6977 | www.northwesternenergy.com



TRASH PICK-UP Mid Nebraska Disposal

(308) 382-7053 www.midnebraskadisposal.com



## House Hunting Tips



**INVESTIGATE THE AREA** 



**ASK AROUND** 



**KEEP AN OPEN MIND** 



TAKE PICTURES AND NOTES



FIND OUT HOW MUCH OTHER HOUSES HAVE SOLD FOR



CHECK OUT THE NEIGHBORHOOD BEFORE MAKING AN OFFER



BE READY TO MAKE AND OFFER



## BUYER Questionnaire

#### **BUYER CONTACT**

Buyer:  Phone:  Email:  Address:  Relationship to Co-Buyer:  Birthday:	Co-Buyer:Phone:
PREFERRED CONTACT TIME:  Morning Afternoon Evening	PREFERRED CONTACT TIME:  Morning Afternoon Evening
PREFERRED CONTACT TYPE: Phone Email  Text	PREFERRED CONTACT TYPE:  Phone Email Text
FINANCIAL INFORMATION	HOME DETAILS
WE ARE LOOKING TO BUY BECAUSE:	BEDROOMS: CAR GARAGE:
WHAT PRICE RANGE ARE YOU CONSIDERING:	BATHROOMS: SQFT:
YOUR IDEAL MOVE-IN DATE:	BASEMENT: STORAGE:
PAYMENT METHOD?  Cash Finance	EXTERIOR FEATURES :
ARE YOU A FIRST-TIME BUYER? Yes No	STYLE OF HOME
DO YOU NEED FINANCING?	NEIGHBOURHOOD:
ARE YOU CURRENTLY SELLING YOUR HOME? Yes No	SCHOOL DISTRICT:
HAVE YOU BEEN PRE-APPROVED?	FEATURES WANTED :

