

NEW MARKET TAX CREDIT

BROWN PRECISION, INC.

A UB COMMUNITY DEVELOPMENT (UBCD) NEW MARKET TAX CREDIT SUCCESS STORY

UB COMMUNITY DEVELOPMENT LLC, A COMMUNITY
DEVELOPMENT PARTNER OF UNITED BANK



Brown Precision, Inc., a Huntsville, Alabama based company providing precision machining for the aerospace and medical industries planned to open a new 30,000 square foot manufacturing facility in Southwest Alabama. While the company entertained several possible locations, the New Market Tax Credit allocation introduced in connection with the Atmore site made Escambia County a very desirable option for Brown Precision.

The facility is located at the Rivercane Industrial Park, a fast-growing area off Interstate 65. The site encompasses roughly 27 acres of a 740-acre mixed-use development. Brown Precision will employ more than 100 workers at the plant to support its production of precision machinery parts and components.

"We think the Atmore area is a great fit for what we do at Brown Precision Inc., and we are pleased to be part of the community," said Dan Brown, the company's co-CEO and Chief Operating Officer. "We believe Southwest Alabama and the Coastal Gateway region is positioned extremely well as a point of growth for the aerospace industry, and we wanted to be on the leading edge of that."

With more than 40 years of experience in their industry, Brown Precision has several notable customers with a presence in Alabama, including GE Aviation, GKN Aerospace, Bell, PPG Aerospace, and Smith & Nephew.

In connection with the development of this project, the local community college is working with Brown Precision to construct a workforce development center focused on technology and manufacturing jobs. Additionally, Brown Precision will work with local high schools to set up internships and help train residents to create a skilled workforce for their company to employ.

Brown Precision, Inc. - A Success Story

Project Address
Rivercane Industrial Park
Atmore, Alabama

**Project Name**

Brown Precision, Inc.

Amount of NMTC Allocation

\$7 Million

Community Profile

- Poverty Rate: 25.6%
- Unemployment Rate: 11.7%
- Household Median Income: \$32,330

Job Creation

- 100 Permanent Jobs
- 128 Construction Jobs

Project Highlights

- 30,000 square foot manufacturing facility encompassing roughly 27 acres of a 740-acre mixed-use development.
- The property is adjacent to Interstate 65 at Exit 57, in a fast-growing area.
- The project has led to at least \$4 million in infrastructure development by the city and state in addition to bringing a road and utilities to the area for the creation of an industrial business park.
- Brown Precision anticipates an additional \$3MM equipment investment within the first three years of operation.

This project has led to at least \$4 million in infrastructure development by both the city and state. These improvements include bringing a road and utilities to the area for the creation of a new industrial business park. Within the first three years of operation, Brown Precision anticipates an additional \$3 million equipment investment to be made.

About UB Community Development

UB Community Development, a community development partner of United Bank is dedicated to meeting the needs of our community. UB Community Development serves communities throughout Alabama and beyond by providing funding solutions designed to increase economic development, create jobs and promote better access to goods and services. UBCD is currently using its NMTC allocation and Community Facilities Loan Program to fund businesses and finance projects related to education, healthcare, manufacturing, hospitality, non-profits, community centers and more.

In 2016, United Bancorporation, the parent company of United Bank, received \$65 million in New Market Tax Credits. Subsequently, UBCD, a community development partner of United Bank was formed. Projects funded through UBCD's New Market Tax Credits create jobs in targeted qualifying communities; provide goods and services; and ultimately improve access to quality healthcare and affordable food options.

In 2017, following the successful management and deployment of more than \$90 million of New Market Tax Credit funding, UB Community Development, a community development partner of United Bank was awarded an allocation of \$55 million of New Market Tax Credits. With this allocation, UBCD intends to elevate the economic advancement of communities through the investment of qualifying community development projects.

UB Community Development's strong history as an experienced leverage lender in New Market Tax Credit transactions, coupled with our passion for improving the communities we serve, have earned UBCD the reputation as Alabama's premier financial partner for rural economic and community development.

**FOR MORE INFORMATION ABOUT
THE IMPACT OF NMTC VISIT
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