# GOOGLE BUSINESS SUCCESS CHECKLIST



## V THE CHECKLIST

#### The Basics

- **N** Claim
- □ Verify
- **N** Website
- **\( \)** Category
- **Business Hours**
- **□** Description

#### **Optimization**

- **N** Photos

- **Booking**
- N Posts
- □ Q&A
- □ Reviews



### CLAIM YOUR LISTING

- 1. Go to google.com/business
- 2. Create or sign in to your Google Account.
- 3. Enter your business name and select next.
- 4. Add a business category using the search field.
- 5. Enter the street address of your business and hit next.
- 5a. If you have a service-based business check the box for
- I deliver goods and services to my customers (it's not a store)
- only show region.
- 5b. Select a delivery area option and hit next.
- 6. Enter a phone number/website for your business.
- 7. Click Continue





#### **VERIFY BY POSTCARD**

1. On the postcard request screen make sure your

business address is entered correctly.

- 2. Click Send Postcard. It should arrive within 14 days.
- 3. When your postcard arrives log into Google My Business and select the location you want to verify.
- 4. Click the Verify Now button.
- 5. Enter the 5-digit verification code for your business. Click submit





SOME BUSINESSES ARE ELIGIBLE TO VERIFY THEIR BUSINESS LISTING IN ANOTHER WAY.

- Verify By Phone
- Verify By Email
- Instant Verification
- Bulk Verification



# ADD DETAILS TO YOUR LISTING

#### **ADD YOUR WEBSITE**

- 1. Select Info from the menu.
- 2. Click URLs
- 3. Add in your URL. If you have a Local Page use that URL.

#### **SELECT SECONDARY CATEGORIES**

Businesses can add up to 9 additional categories

- 1. Select the pencil icon next to your primary category.
- 2. Click Add Another Category and select the categories you would like to add.

Be as specific as possible and only use categories

that relate to your business.





#### **DEFINE BUSINESS HOURS**

- 1. Select Info from the menu.
- 2. Click the hours section.
- 3. Choose a day of the week then use the toggle to indicate your business is open.
- 4. Click the arrow and select Opens at then set a time. Do the same for closing by selecting Closes at.
- 5. Finish setting your weekly hours then hit apply.





#### **ADD A BUSINESS DESCRIPTION**

- 1. Select Info from the menu.
- 2. Click Add Business Description.
- 3. Write your business descriptions and select apply.
  - \* Some categories do not allow for the business to add a description.
  - \*\* Google has specific guidelines for descriptions review them here.





#### **ADD PHOTOS**

Businesses listings with photos receive 42% more driving directions.

- 1. From the menu click Photos.
- 2. Chose the type of photo or video you would like to add.
- 3. Upload the photo or video.





#### SET ATTRIBUTES

Let your customers know what to expect when they visit your business. Attributes are things like wi-fi, outdoor seating, or LGBTQ friendly.

- 1. Click Info
- 2. Click the pencil next to the Attributes section. You can search or scroll to find the attributes you want to add.
- 3. When finished click Apply.





#### **ADD A MENU OR SERVICES**

Depending on your primary category, some businesses may be eligible to add a menu or list of services to their listing.

- 1. Click Info
- 2. Select Menu or Services.
- 3. Name the menu section.
- 4. Add a title, description, and price for each item. There is also an option to use a third-party source to display your menu or services





#### **SET UP BOOKING**

- 1. In the bookings section select Choose A Booking Provider.
- 2. Sign up with the provider of your choice.
- 3. Within one week your booking account will be linked to your listing





#### **GOOGLE POSTS**

One of the best ways to optimize your Google Listing is by adding Google Posts.

- 1. Go to your Google My Business Dashboard.
- 2. Select the location you would like to manage.
- 3. Click Create Post.
- 4. Select the post type.
- 5. Add your photo or video, text, oer, and button.
- 6. Click Preview to see the post before you publish.
- 7. Hit Publish in the top right corner of the preview page if you are happy with your post.





#### **ANSWER QUESTIONS FROM THE COMMUNITY**

Anyone can ask and answer questions about your business in the GMB Q&A section.

Control the conversation by answering questions before misinformation about your business spreads.

- 1. Your GMB account will notify you of new questions.
- 2. Next to the question click Answer.
- 3. To edit or delete your answer click the 3 dots and select an option.





#### MANAGE YOUR REVIEWS

- 1. Remind your customers to leave reviews.
- 2. You can do this in person or create and share a link asking them to leave a review on your listing.
  - 2a. Search for your business on your computer.
  - 2b. Find your business and click Write A Review.
  - 2c. Copy and paste the URL you see in your address bar.





#### **RESPONDING TO REVIEWS**

Click Reviews from the menu.
 Click Respond to reply to a customer review.
 Write a response and click Submit.

