



KINGDOM WEB PROS

Making a Difference!

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Kingdom Web Pros Digital Marketing Review

for earthwisecleaningco.com

July 27, 2023

Here at Kingdom Web Pros, we are family! Trust and teamwork are among our greatest strengths. With clients local and abroad, our highest aim is to maintain excellence in quality, design, functionality, results, and customer satisfaction!

Our objective is to promote products, services, and tools which assist in making YOUR business and/or personal life more profitable and successful! As Zig Ziglar once said, "If you will help enough other people get what they want, then you will eventually get what you want!"

Bottom line; if we can't help you succeed, then we don't even want your business! We seek to earn our place in the market place by making it a better place for all we serve.



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SEO Assessment for earthwisecleaningco.com

An SEO assessment was performed on the earthwisecleaningco.com website to identify SEO weaknesses and the feasibility of launching an SEO campaign. General on-site optimization issues have been outlined in detail below. We also detected website infrastructure issues related to: devalued content, low quality inbound links, which is a significant concern because it can impact search-based rankings significantly and can be difficult to correct.

1) TITLE Tags - Each web page can have a unique page <title> tag which tells search engines what the page is about. The page title is one of the most important SEO elements, and the home page is the most important page of any website, including earthwisecleaningco.com.

Web Page Title Tags are Too Short: Page title tags should be used to their full capacity. When page title tags are too short, keyword targeting opportunities are lost by not taking full advantage of the tag to maximize keyword targeting opportunities. Google allows page title tags to be up to 68 characters in length. For earthwisecleaningco.com, we found that the home page title tag and some interior web page tags were far less than 68 characters in length, missing keyword targeting opportunities.

Web Page Title Tag Keyword Quality: The incorporation of quality keywords that appeal to a large audience is critical to maximize both traffic volumes to earthwisecleaningco.com and sales conversion rates from that traffic. We found that the selection of keywords currently being targeted within the title tags of the home page and some interior web pages could be significantly improved, allowing for increased opportunity to generate activity through the website.

Home and Interior Page Title Tag Keywords are Non-Ideal: Relevant target keywords have been selected for the home page and some interior page title tags, however, better target keywords exist which are either more relevant, or equally relevant, but are more popular. Earthwisecleaningco.com SEO potential could be improved by adjusting the target keyword selection.

Web Page Title Tag has Weak Local Optimization: The website serves a local community like a city or a state, however, these local references are not incorporated within the page title tags of the home page and some interior web pages. Local citations on earthwisecleaningco.com should be treated like keywords, reinforcing information to the search engines about where the products or services are being offered.



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SEO Assessment Continued...

Web Page Title Tag Repeats Keywords: Words within some page title tags of interior web pages are repeated unnecessarily. Once Google sees a keyword in a title tag, a second reference is not needed as Google "gets it." Furthermore, the repeated words waste valuable space within the title tag that could be used to incorporate additional target keywords. Some people may also feel that repeated keywords in a page title looks contrived. The impacted page title tags on earthwisecleaningco.com should be reconstructed to be more efficient and appealing to both the search engines and people.

Web Page Title Tag has Company Name Only: The page title tags on the home page and some interior pages on earthwisecleaningco.com contain only the name of the company. While it is good to include the company name within the page title tag, other descriptive phrases including target keywords should also be added.

Web Page Title Tag Keyword Positioning: Research has shown that the position of a primary target keyword within a page title tag impacts how influential that keyword is for search engine rankings. Currently for the page title tags of the home page and some interior web pages of earthwisecleaningco.com, targeted search phrases are not at the beginning, leading to diminished search engine ranking opportunities for those search phrases.

2) META Description Tags - Like page title tags, META Description tags are also seen within search engine results listings. META Description tags provide details about the purpose of each page and when crafted professionally can influence click-through rates from the search engines to a web page.

Web Page META Description Missing: The META Description tag for some interior web pages of earthwisecleaningco.com are missing, which forces Google to craft descriptions of its own. This leads to the strong possibility of delivering non-influential content to sales prospects and consequently lowered click-through rates. Lower click-through rates will result in lower traffic volumes to earthwisecleaningco.com and diminished search engine rankings. Rankings are lowered because Google wishes to serve search results for the most desirable websites as indicated by stronger click-through rates.

Home Page META Description Too Short: META Description tags relay details about a web page and influence click-through rates. The content delivered through the search engines to search engine users should be relevant, descriptive and compelling. For earthwisecleaningco.com the home page META Description tag is too short and does not adequately speak to people finding the listing on search engines.

Web Page META Description Uncompelling: The META Description tags on the home page and some interior pages earthwisecleaningco.com do not adequately describe the purpose of each web page. Either the content is unconvincing, or target search phrases that can trigger a response (click) are missing. This can lead to decreased click-through rates as well as weakened search ranking potential.



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SEO Assessment Continued...

3) Content Optimization - In order for Google to identify the important keywords phrases of a website, keyword targeting must be consistent between the page title, META description and the bulk content of each web page. There must also be enough content on each web page to effectively communicate to Google about the purpose of the page. Web pages cannot rank well for search phrases that do not exist throughout a web page.

Web Page has Too Little Content: The home page and some interior pages of earthwisecleaningco.com have too little content. Google does not receive enough direction from the web page to describe what the web page is about, or to implement target keywords which could improve the opportunity to capture competitive search rankings. It is difficult for any web page to capture search engine rankings for search phrases that do not exist on page.

Website has Too Few Pages: The earthwisecleaningco.com website has too few web pages, reducing its ability to capture meaningful search engine rankings. Google's perception is that web pages that are shallow cannot adequately inform people who visit the website. Furthermore, it is difficult for a small set of web pages to cover all of the potential search phrases that people may use to find the various products and services offered by a website. It is recommended that each product or service offered by a website has its own dedicated web page. This allows for an increased focus for keyword targeting and more informative content regarding a particular product or service.

Web Page has Low Value Keywords: Popular and relevant target keywords do not exist within the bulk content of the home page and some earthwisecleaningco.com interior web pages. It is difficult for a web page to capture competitive rankings for search phrases that do not exist within the bulk content of a web page. Meaningful keywords can be identified through keyword research and then worked into the content in a tactful manner.

Home Page Keyword Density: Relevant and popular search phrases were found on the home page of earthwisecleaningco.com. However, the overall frequency of these keywords, known as keyword density, is too thin. Target keywords should stand out with multiple references on each web page in a tactful manner.

Web Page Needs Local Optimization: The earthwisecleaningco.com website serves a local audience, however, the integration of local phrases (city or state) on the home page and some internal web pages are not in proximity of target keywords. This makes it difficult for the search engines to associate strong keyword rankings for the communities that the website serves. Location phrases should be considered keywords and should also be in proximity to target keywords that represent the products and services that the website offers.

Web Page Devalued Content: The home page and some interior web pages on earthwisecleaningco.com contain content that may be devalued by Google, because it is not readily-accessible by website visitors. Devalued content includes content that requires a click to open-up a block of text (called an accordion) or content that fades-in or slides-in when scrolling-down. Because some content may be devalued by Google, there is less content available to Google to inform Google what the web page is about and to impact search engine rankings.



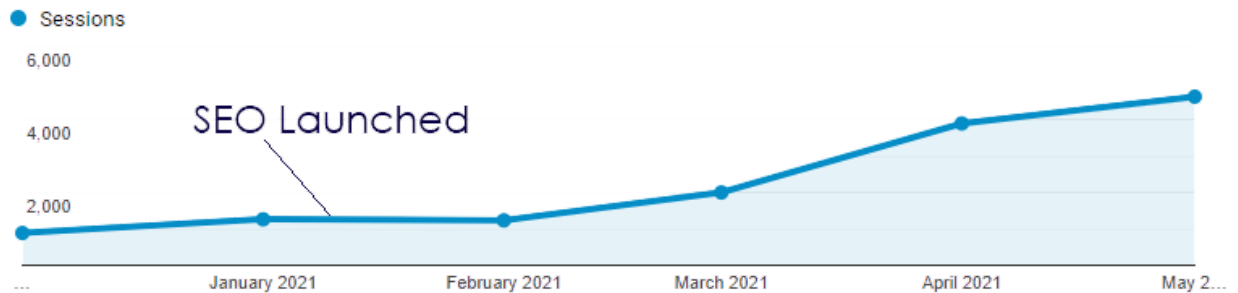
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SEO Assessment Continued...

Fascinating SEO Stats

- 68% of online activities start with a search engine. 80% of all purchases start with search.
- 75% of searchers never click past the first page.
- As many as 46% of all Google searches are local.
- 70% to 80% of users completely ignore paid ads.
- Leads from SEO are 8 times more likely to become paying customers than through traditional campaigns.
- 61% of marketers say growing SEO is one of their top inbound marketing priorities.
- 51% of all traffic comes from organic searches.
- Companies that blog have 434% more indexed pages than those that don't.
- Google holds 86.6% of the search market in 2019.
- The US SEO marketing spending is projected to reach \$129.59 billion in 2021.





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SEO Service

We provide comprehensive SEO solutions designed to produce long-term growth. In addition to addressing the issues outlined above, we ensure search engine ranking growth each and every month. We have a dedicated SEO team which includes some of the most experienced professionals in the industry. Outlined below are specific tasks that we address for the SEO campaigns that we manage.

- We produce fast results with measurable improvements within the first month.
- We provide ethical "white hat" SEO services, which are considered acceptable by all major search engines.
- Averages between 1/3 and 1/10 the cost per click compared to Google Ads.
- We must demonstrate ranking growth each month.
- We provide an industry-leading SEO performance guarantee.
- Our senior SEO engineers are some of the most experienced in the world.
- We provide a complete solution addressing both on-site and off-site SEO.
- We understand that your bottom-line is sales, not just clicks.

Industry-Leading Performance Guarantee

We offer an industry-best SEO service performance guarantee, covering all areas of search engine growth.

- Capture a minimum of 5 new keyword rankings from relevant search phrases that have generated search results on Google. This ensures campaign growth by capturing new keyword rankings each month.
- While individual rankings may rise or fall, there will be a minimum net gain of 15 positions for all tracked keywords. This ensures that the campaign is growing by established rankings continuing to improve.

Core SEO Task Summary

KEYWORD RESEARCH - Identify high-demand search phrases likely to generate sales.

INITIAL ON-SITE CONTENT OPTIMIZATION (VISIBLE) - Optimization of the visible readable content on your website, with consideration of your target keywords. Up to 10 web pages.

INITIAL CONTENT OPTIMIZATION (NON-VISIBLE) - Content optimization improving non-visible HTML elements including META tags, Page TITLE, Alt Tags, etc. Up to 10 web pages.

TECHNICAL SEO EVALUATION - Observation of the overall technical SEO health of the website. Includes the review of the web page load speed, mobile responsive design, SSL hosting, inbound link quality, crawling issues, robots.txt, sitemap and other technical factors that impact the performance of the SEO campaign.

TECHNICAL SITE DESIGN EVALUATION - Observation of the overall SEO health of the website. Includes the review of the on-page link crawling, content crawling, content impact on search, internal & external duplicate content, devalued content, pop-ups, below-the-fold content, page count, infinite-scroll issues, and other design factors that impact the SEO performance.

WEBSITE PERFORMANCE RECOMMENDATION - If needed, performance recommendations addressing conversion improvements, customer engagement, messaging, aesthetics or issues that could improve website performance.

WEBSITE ARCHIVE - Archival of web pages targeted for optimization before and after the initial SEO work is implemented. This provides a snapshot of each web page addressed by the SEO campaign.

WEBSITE CONTENT & LAYOUT RECOMMENDATIONS - Provided on an as-needed basis, the recommendation of new web pages including SEO landing pages or pages that can help with the performance of the website (improved conversion rates). Assistance will be offered if recommendations are made.



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Core SEO Task Summary Continued...

BUSINESS DIRECTORY SUBMISSIONS - Inbound links and business profiles through directory listings. Includes major business portals like manta.com and Merchant Circle. Entire network includes 200+ listings.

ONLINE YELLOW PAGE SUBMISSIONS - Link building and profile submissions through Online Yellow Pages websites like SuperPages.com, YP.com and Dex.

GPS & MOBILE MAP SUBMISSIONS - Link building and profile submissions across GPS Systems like TomTom, Chevy, Toyota and other automotive manufacturer's phone and mapping services.

VOICE RECOGNITION & SEARCH SUBMISSIONS - Link building and profile submissions through voice search technology like Apple's Siri, Windows Phones and Android Devices.

LOCAL SEO - Local SEO services include one physical location. Creation and/or optimization of one Google My Business listings. Multiple locations supported at \$100 per additional location per month.

SCHEMA MARKUP - For compatible CMS', the addition of basic schema.org markup in JSON-LD format.

SEARCH ENGINE SUBMISSIONS - Website submissions to over 25 US-based search engines, including all major engines and numerous secondary search engines.

ADAPTATION TO SEARCH ENGINE RANKING UPDATES - Google implements over 500 ranking adjustments per year. We make adjustments to your campaign to accommodate these changes.

ONGOING SEO SERVICES - Ongoing SEO tasks to ensure long-term campaign growth. A "whatever it takes" strategy to work on the specific elements of SEO that will produce the best results per the budget we have to work with. On a month to month basis the campaign will need to have different tasks prioritized, ranging from more content, page creation, content optimization, inbound links, keyword targeting, data highlighting, strategy adjustments, website corrections, bad link removal, etc.

XML SITEMAPS - Construction of XML sitemaps to ensure search engine BOT crawling and to identify crawling issues. Sitemaps are crawled by all major search engines.

BAD LINK CLEANUP - If bad inbound links are identified during the SEO Evaluation, we post the bad links to the Google Disavow Links tool to reduce their negative impact on search rankings.

GOOGLE ANALYTICS ACCOUNT CREATION - The creation of a Google Analytics account (if one does not exist). Evaluation of website traffic to identify the strengths and weaknesses of the website, and to provide performance feedback.

GOOGLE SEARCH CONSOLE CREATION - Creation of a Google Search Console account for Google. Google Search Console provides direct feedback from Google covering performance metrics about your website. This information is used to identify problems with the website, the campaign and to provide direction for future SEO work.

MONTHLY RANKING REPORTS & UPDATES - Campaign progress updates and a search ranking report showing rankings for relevant keywords on Google.

DIGITAL MARKETING CONSULTING - With over 25 years of experience, our digital marketing team has seen all that the internet has to offer. Tap our knowledge to help you to make the most sense of what works on the internet.