

THE Tactical Real Estate



30 DAY WHOLESALE ACTION PLAN

1. *Set Up Shop*
2. *Locate Tax Assessor Or Property Ownership Service*
3. *Market Your Business (Signs, Flyers, Postcards, Ads)*
4. *Join Local Real Estate Club*
5. *Target An Area(s)*
6. *Find And Train At Least One Realtor*
7. *Develop Your Bird Dog Program*
8. *Work Drive-bys At Least Three Hours Per Week*
9. *Call "I Buy Guys" (Backtrack The Bulldogs)*
10. *Find And Put Under Contract At Least One Property You Can Assign Or Double Close In The Next 30 Days*
11. *Focus On Making Offers, Not Negotiating Deals*
12. *Get Your Tactical Success Kit, Stop Signs, and Vehicle Magnets*