



GREEKTOWN
CASINO-HOTEL
a Kewadin Casino™
DETROIT'S WINNING ADDRESS

To Whom it May Concern:

Tenurgy first approached us in April 2009. Greektown Casino was looking for someone who could bring both value and experience to the table and take the ball and run with it. In the review process it became obvious to me that Tenurgy's staff were extremely knowledgeable of the utility market and efficient. It was this demonstrated ability and services offered by Tenurgy that led us to engage Tenurgy's services.

It is my firm belief that Greektown Casino made the right choice when we selected Tenurgy. No other firm seemed to offer such a complete package of services. When push came to shove, Tenurgy worked tirelessly to protect our business interests and delivered on their promises.

Tenurgy's detailed analysis and up to date communication gave us a roadmap as to where electric and natural gas savings could be realized. Tenurgy constantly monitored the electric and gas market to ensure that we had all the information to activate the best pricing strategy to realize savings. As a result, Tenurgy estimated annual electric savings up to \$300,000.00 and annual gas savings up to \$160,000.00.

Additionally, Tenurgy pinpointed areas where the utility provider had improperly billed us. Consequently, we were able to capitalize on their analysis and received a gas refund in the amount over \$180,000.00. We would not have been able to realize these savings without their astute awareness of the market and utility procedures.

Our experience with Tenurgy has been very successful. Tenurgy has clearly demonstrated their integrity, knowledge, and ability to follow through, and it is because of this that I can comfortably recommend their services to others seeking quality utility management services.

Sincerely,



Clifford J. Vallier
Chief Financial Officer
Greektown Casino Hotel