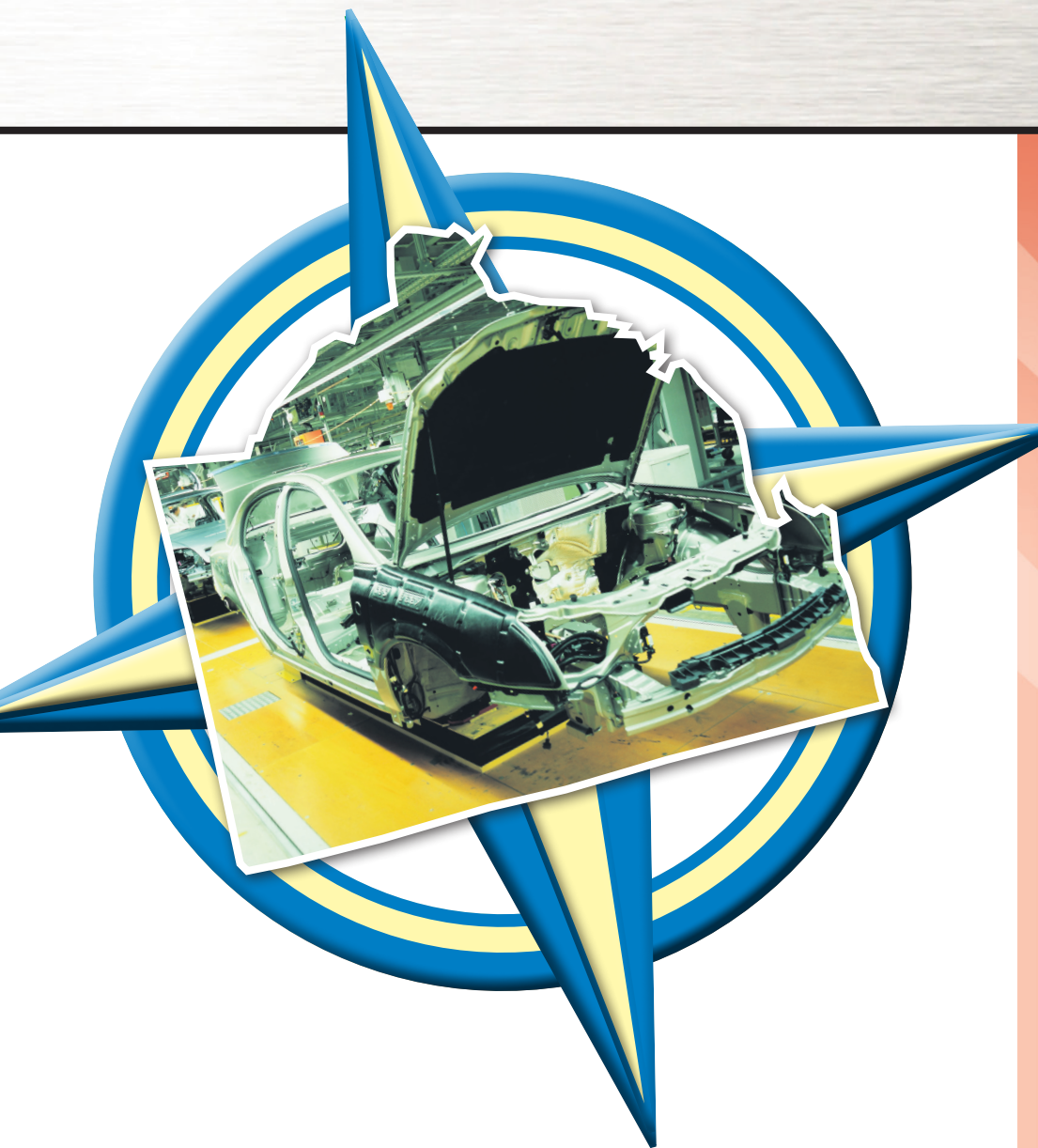


Automotive

& Advanced Manufacturing



Fayetteville Lincoln County Industrial Development Board

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FAYETTEVILLE
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INDUSTRIAL DEVELOPMENT BOARD



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COMPETITIVE INCENTIVES

- **INFRASTRUCTURE & TRAINING GRANTS**
- **TAX CREDITS**
- **SALES & USE TAX EXEMPTIONS**
- **LOCAL PROPERTY TAX ABATEMENTS**
- **EMPLOYEE RECRUITMENT & SCREENING**

Highways

U.S. Highways 64, 231, and 431 pass through Fayetteville. Interstate I-65 is 16 miles west of Fayetteville, and I-24 is 45 miles northeast of Fayetteville, via the recently widened four-lane U.S. Highway 64. Tennessee's transportation and infrastructure ranks among the best in the nation.

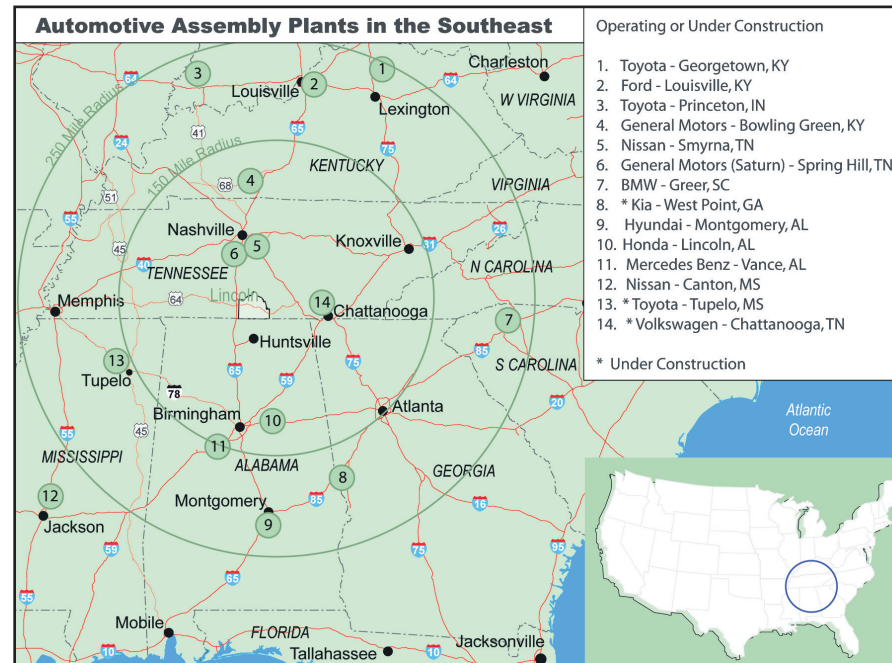


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Automotive & Advanced Manufacturing

Why Locate An Automotive Plant In Lincoln County?

Automotive Assembly Plants



The auto industry has grown significantly in the Southeast. The state of Tennessee ranks fifth in the nation in automotive production and is home to more than 1,000 automotive suppliers. The automotive industry in Tennessee employs nearly 160,000 workers and accounts for more than 38% of the state's manufacturing employment base.

Lincoln County, Tennessee is strategically located in the Southern Automotive Corridor. Thirteen automotive assembly plants are located or are under construction within a 250 mile radius of Lincoln County. All thirteen assembly plants are connected to Lincoln County via the Interstate system and US Highway 64, a four-lane divided highway that connects I-24 and I -65. Three assembly plants (Nissan – Smyrna, Tennessee, GM – Spring Hill, Tennessee, and the new Volkswagen plant – Chattanooga, TN) are located within 90 miles.

Common Carriers

Fayetteville is on the route of nine motor freight companies, many which have terminals in Fayetteville. In addition, Fayetteville is served by all overnight delivery services, such as UPS, Federal Express, etc.

Workforce Statistics

Critical factors in a firm's decision to relocate or expand are the availability of labor and labor market conditions. Fayetteville, Lincoln County and the surrounding areas offer a strong, healthy labor supply of well-trained or trainable employees. The Tennessee Industrial Training Service can custom design a training program for the specific needs of your firm.

The area can supply ample labor for industry due to an excellent highway system and a moderate climate. These two factors allow the employer to draw labor from a wider geographic area. The labor force in this area is characterized by an eagerness to learn, willingness to work, and a high level of productivity.

The area's labor pool is further fed by the attrition of military personnel from nearby Redstone Arsenal in Huntsville (which will see a large net gain of personnel due to the 2005 Base Realignment and Closure [BRAC] proceedings) and Arnold Air Force Base in Tullahoma. **Tennessee is a Right To Work state.**

Available Sites & Buildings

The FLCIDB is the primary point of contact for the 250-acre Fayetteville-Lincoln County Industrial Parks & 110-acre Runway Center, currently under development. These sites are slated to offer state-of-the-art amenities and infrastructure including frontage on four-lane US Highway 64 & US Hwy. 231, fiber optic cable, custom electrical configurations, natural gas lines, 8-inch water and sewer pipes and full ingress/egress. Tenants of the Bullington Park adjacent to the Fayetteville Lincoln County Industrial Park include Franke, C&S Plastics, Gregory Manufacturing and the Technology Center at Motlow State Community College. The plots vary in size, and can be adapted to any purpose.

Affordable & Reliable Utilities

Fayetteville/Lincoln County residents and businesses enjoy some of the lowest utility rates in the nation. The Tennessee Valley Authority (TVA) provides wholesale electrical power, while East Tennessee Natural Gas is the wholesale supplier to Fayetteville Public Utilities. In addition to primary electric and natural gas power, the county is served by three suppliers of fuel oil and six liquid propane providers. FPU also administers water and sewage control, and derives its water supply from the Elk River, which flows through Fayetteville, and can easily accommodate most any industrial need. Utility rates can be calculated easily for any industrial application by contacting our office. For more information about FPU, visit www.fpu-tn.com.