Straight Talk

Based on the book:

Absolute Honesty

BUILDING A CORPORATE CULTURE THAT VALUES STRAIGHT TALK AND REWARDS INTEGRITY

LARRY JOHNSON & BOB PHILLIPS
Six Laws of Absolute Honesty

1. *Tell the truth.*
2. Tackle the problem.
3. Disagree & commit.
4. Welcome the truth.
5. Reward the messenger.
6. Build a platform of integrity.
Absolute Honesty Law #1

Tell The Truth
Naked Emperor
Absolute Honesty Law #2
Tackle The Problem
Absolute Honesty Law #2

I would be more effective working with ______________ if...
Constructive Confrontation

- Use “I” language
- Focus on the present and future
- Listen to be heard
Constructive Confrontation

Engage

Paraphrase

Empathize

Earn Yourself A Hearing
Absolute Honesty Law #3

Disagree and Commit
PAL

your 3 healthy choices

Proactivity
Acceptance
Leaving
Absolute Honesty Law #4

Welcome The Truth
Absolute Honesty Law #4

Welcome The Truth

“In order that all men may be taught to speak the truth, it is necessary that all men should learn to hear it.”
—Samuel Johnson
Absolute Honesty Law #5

Reward The Messenger
Absolute Honesty Law #5

Reward The Messenger

I don't want any yes-men around me. I want everybody to tell me the truth even if it costs them their jobs.

—Samuel Goldwyn
(1882–1974)
Absolute Honesty Law #6

Build a Platform of Integrity

Oskar Schindler  
Harriet Tubman  
Malala Yousafzai  
Nelson Mandela  
Sir Thomas More  
Mother Teresa
“The time is always right to do what is right.”
Martin Luther King, Jr.
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Thank You

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