



The Get-the-Yes Template

**The 5-Minute Miracle
That Turns Every Client Conversation
into an Instant "Yes!"**

MasterPeace
COACHING

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These five questions will increase your client attraction mojo to get more yeses from every client conversation, speaking opportunity, and webinar you host!

Before you answer the questions, take several deep belly breaths in and out. This is to shake off any tension and bring your focus into the present moment. The present moment is your point of access into the client attraction zone.

Next, bring to mind a potential client you’d like to support, or simply imagine the essence of your ideal client. Allow your focus to drop down into your heart. Answer each question from that place. (Stay out of your mental mind because it’ll muck up your mojo!)

*Imagine you’re about to chat with your most ideal client.
your 5-Star Client...*

1. What do I want to feel during this conversation?

e.g. I want to feel completely grounded, present, and open to my potential client.

2. What’s the most important skill or value for me to bring forth during this conversation?

e.g. I’m going to bring forth inspiration, fun, and simple next steps for my potential client.

3. What will I have to release, to have a heartfelt connection with this person?

e.g. My attachment to getting the client, saying the right thing, or anxiety about their reaction to my price.

*Take a deep breath and allow whatever that is
to easily release as you exhale.*

4. Why do my products/services rock? What is the value I deliver?

e.g. We always overdeliver on the promise, our templates and examples make the material easy to implement, our clients always increase their fun factor as they increase their profits, our bonuses alone are worth the cost of admission.

*Keep listing things until you remember how awesome your stuff is.
because sometimes you get amnesia and forget. :-)*

5. What’s the best possible outcome I can imagine from this conversation?

e.g. They pay in full for two years of private coaching, plus a VIP day. They recommend me to a publisher at Forbes magazine to write an article about the awesome results clients get with me, and they get me onstage as an expert at a Tony Robbins event.

You definitely don’t want to be realistic or answer with what you think will happen. Be outrageous because it’ll help you to stop overthinking and lighten up.

These questions work magic by taking you away from doubt and putting you right smack dab into your power... serving from your heart. This allows the person you’re talking to to feel the value of your offer. They trust you because you trust yourself. You become a Client Attraction Expert without having to try... you do it automatically.

Upgrade your client attraction mojo even further with this potent FREE training series *here*.

Psst ...join our FREE private community to get further support from me *here*.



I’m Jeanna, Master Business Coach and Chief Rabble Rouser of MasterPeace Coaching. After 20+ years of liberating business owners from the curse of “not enough” and the myth of “hard work pays off,” I know, without question, you can make massive amounts of money and impact millions (even if you’ve been struggling for years) if you’re willing to flip the switch in your thinking, chuck the old-school rules in the toilet, and stay true to what lights you up and turns you on.