

## Behavioral Interview Questions

### Accountability

- "Tell me about a time when you admitted making a mistake and accepted responsibility for it."

### Communication Skills

- "Tell me about a time when you had to persuade someone in writing."

### Creativity

- "Tell me about a time when you were particularly creative."

### Customer Satisfaction

- "Describe a situation where you had to address an angry or dissatisfied internal/external customer."

### Decision Making

- "Tell me about a time when you had to get to the root cause of a problem to make a decision."

### Initiative

- "Give me an example of a difficult or challenging project you volunteered to lead."

### Integrity

- "What is the biggest ethical dilemma that you have faced at work?"

### Interpersonal Skills

- "Describe a time when you had to deliver bad news or negative feedback to a co-worker."

### Planning

- "Give me an example of the steps you have taken in developing a plan."

### Problem Solving

- "Describe a time when you accurately anticipated a potential problem."

### Relationship Management

- "Give me an example of how you manage conflict in the workplace."

### Reliability

- "Give me an example of a time when you had to let someone down."

### Results Focus

- "Tell me about a time when you got results in a situation where others had tried and failed."

### Self-Management

- "Tell me about a time when you had to juggle multiple responsibilities at work."

### Teamwork

- "Describe a time when you made a positive contribution as a member of a dysfunctional team."