# The Way To Wealth

## The Success Habits Of Wealthy Individuals

DAN KORALI

## **Table of Contents**

About the Author	2
The Secret to Getting Rich	3
The Major Obstacles To Financial Freedom & How To Overcome Them [Special Offer Inside]	5
Here's Why You Haven't Achieved Your Goal Yet	8
How To Make A Good First Impression That Everyone Remembers	10
Use These Brainstorming Techniques For Maximum Creativity	12
3 Of The Best Entrepreneur Books You Must Read	15
The Golden Hour	17
Know These Secrets	19

### **Brief Introduction About the Author**

Dan Korali is a successful Entrepreneur, Business Developer, Investor,

Personal Finance Consultant and master when it comes to

Personal development and education.

He has build up a huge success in one of the greatest Network Marketing company.

An expert at forex trading and great business owner.

He helped thousands of people and companies to save and make more money,

and to increase their standards of living, and live a life that they truly want!

He has a great passion for helping people live better lives

through consulting them to do the right things and make the right choices at the right time.

Go through this Report all over the end, learn from it, and make the right choices! The right time is now!

Let's get started..

## The Secret to Getting Rich

Do you ever think about what your life would be like if you doubled your income this year? What if you doubled your income AND you doubled the time you spend doing what you love? Better yet, with the people you love?

Herein lies the secret to building wealth. If you think it's impossible in this economy, it's not!

In every shift of the economy — down or up — there are winners and losers, like with everything in life. It's all on how you look at and play into your current circumstances.

Even in the Great Depression, people came out new millionaires. Today will be no different, but only if you know the correct path to get there. Building real wealth starts with focus.

#### The Secret? FOCUS

The key to being successful in life and with your business is FOCUS. Focusing on what you want and how you're going to get there.

The key to being truly successful is knowing how and where to focus your time and efforts.

A while back I was talking with someone who sells fiber optic cables and computer hardware. He wondered if I thought it was a good idea to diversify and resell self-improvement programs online.

Here was someone who was doing fairly well with one business and about to take his eye off his primary source of income to try something he knew nothing about. Bad idea!

#### Find Something You're Good At...And Become Rich Doing It

If you want to be successful, the key is finding something you're good at. Focus your efforts on helping people...and become rich doing it.

If this man were to branch out and begin selling self-improvement programs online, odds are he would have no time to grow his current business. His finances would suffer over there all while trying (and failing) to build a new business online.

You should not try to diversify yourself across too many niches. You need to focus your business and marketing strategy to ensure the best results.

For example, every successful business owner knows they need a marketing strategy to attract new clients and make more money. But most don't know how and where to focus their marketing. They try a little of this and a little of that and get little in the way of results.

#### Focus Your Efforts Strategically

Knowing how and where to focus your efforts is a habit of successful people.

Know who your customers are and where they are. Then direct all of your efforts towards finding them there and attracting them to your business.

Finding a proven system for getting prospects' attention, generating leads, converting leads to clients, maximizing sales and generating repeat sales can easily double your income while cutting your time on the job in half (or even more).

#### Watch this video here to find out

## The Major Obstacles To Financial Freedom & How To Overcome Them [Special Offer Inside]

There are many major mental obstacles that deter financial success. The most common reason is that some people believe, for whatever reason, that they don't deserve to be rich. Now, I know some of you may be asking, why is that?

Some people, including myself, have been raised with a steady drumbeat of destructive criticism. This has led them to conclude, at an unconscious level, that they don't deserve to be successful and happy.

Of course, this is untrue. Yet, this negative way of thinking can lead to destructive financial habits. These habits can be hard to break.

#### **Change Your Attitude Toward Money**

Negative experiences in childhood, which are all too common, can have terrible effects. For example, when people actually do succeed as the result of hard work, they feel guilty.

These guilt feelings then cause them to do things to get rid of the money, to throw it away. They spend it or invest it foolishly. They lend it, lose it or give it away. They engage in self-sabotage. It can come in the form of overeating, excessive drinking, drug usage, marital infidelity and often dramatic personality changes.

To change your results with money, you have to change your attitude toward it. You have to make a habit of seeing money as something positive.

The fact is that money is very much like a lover. It must be courted and coaxed and flattered and treated with care and attention. It gravitates toward people who respect it, value it and are capable of doing worthwhile things with it. It flows through the fingers and flees from people who do not understand it, or who do not take proper care of it.

#### See Yourself As Deserving Of Money

Sometimes people say that they are not very good with money. But being good with money is a skill that anyone can learn through practice.

Usually, saying that one is not very good with money is merely an excuse or a rationalization. The fact is that the person is not very successful or disciplined with money. The person has not learned how to acquire it or to hold on to it.

The starting point of accumulating money is for you to believe in yourself. You have an unlimited capacity to obtain all the money that you will ever need.

Look at yourself as a financial success waiting for a place to happen. And see yourself as deserving all you can acquire.

#### Money Is Essential To Our Lives

Money is good. Money gives you choices and enables you to live your life the way you want to live it. Money opens doors for you that would have been closed in its absence.

But just like anything, an obsession can be hurtful. If a person becomes so preoccupied with money, he may lose sight of the fact that money is merely a tool. If money becomes something used to acquire happiness, then it becomes a harmful thing.

Money is essential to our lives in society. It is also neutral. It is neither good nor bad. It is only the way that it is acquired and the uses to which it is put that determines whether it is helpful or hurtful.

#### Take Action!

Here are two things you can do immediately to put these ideas into action:

First, recognize and accept that virtually everyone who has money today at one time was broke and probably broke for a long time. Then they learned the skills of accumulating money and they are now financially independent. Whatever they have done, you can probably do as well.

Second, become a student of money from this day forward. Study it, learn about it and apply the lessons you discover toward your own financial life until you begin to attract more and more money in your direction.

#### **Financial Freedom Lies In The Stock Market**

Now, I have a question for you...

When it comes to your financial investments, do you know where your money is going?

If you want to be sure to protect yourself and your assets, you need to know my friend Roger Pierce. He called the top of the market in 2007 and the bottom of the market in

2009, and he's been featured many times on CNBC and MSNBC and Fox to teach investors, or little guy investors like many of you that you grow your portfolio for yourself.

You know how the saying goes, sometimes if you want something done right, you have to do it yourself. Roger taught me exactly how to get the best investors in the world to tell me what to buy. Now he's offering to give you a complete platform to help you how you can do this as well.

Make sure to go here and watch the free video

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## Here's Why You Haven't Achieved Your Goal Yet

Simply put, successful people are goal-setters. Goal-setting applies to every area of our lives. We set goals for our careers, relationships, families, finances, etc. Our ultimate goals, however, set the course for our lives. The ultimate goals define the direction that we go in.

Unfortunately, some people never achieve their ultimate goals in life. They limit their self-confidence and they limit themselves.

#### **Identify Your Limiting Step**

One of the most valuable exercises you can engage in when setting long-term goals is to ask yourself, "What is my limiting step?"

What is the one factor that determines the speed at which I achieve my goal? Or can I achieve it at all throughout my personal development? The ability to identify your limiting step is one of the best demonstrations of your intelligence. It is a huge step towards building self-confidence.

Your capacity to eliminate this limiting step is one of the best demonstrations of your overall competence. You can achieve anything you want.

#### Self-Confidence Is The Critical Factor

In studying everything that has been written or said about personal development and success, I've come to a conclusion. Your level of self-confidence is the critical factor in everything you accomplish. When you have enough self-confidence, you will try almost anything.

Because success is largely a matter of averages or probabilities, the more things you try, the more likely it is that you will achieve them.

The same is true for you. By setting goals, trying more things, and exploring more opportunities, your probabilities of success increase dramatically. The only real limiting step to success that you might have is your level of self-confidence.

When you reach the point at which you believe in yourself fully, the barriers that exist in your external world will not stop you.

#### **Build Your Self-Confidence**

The major obstacles to success always lie within the mind of the individual.

They are not contained in external circumstances, situations or people. By building selfconfidence, you win the inner battle. The outer battle seems to take care of itself.

I have learned three important ideas for building self-confidence. First, accept complete responsibility for everything that you are and ever will be.

Second, accept that you can change your situation only by working on yourself. Learn what it takes to be better. Third, set goals with timelines for the things you want. Then, work every day to bring those goals into reality.

#### **Practice Persistently**

Our natural tendency is to work hard until we find a method or technique that works for us. Whether that be in life, work, or relationships. Then, for some perverse reason, we promptly abandon the technique and go back to behaving in our old ways.

Setting goals and thinking positively act as a mental program for our personal development. Just like an exercise program works on our physical development.

If you expect it to work for you, you have to practice it persistently and keep at it indefinitely.

#### Apply The Success Principles To Your Own Life

When I began to apply these proven success principles to my life, I was able to bring about almost miraculous changes in every area of my life.

Every successful man or woman that I have ever talked to or read about has come to pretty much the same conclusion. By every measure, you have more talent and ability than you could use in 100 lifetimes.

You, too, can step on the accelerator of your own potential and begin moving forward at a speed that will amaze you by setting goals.

#### Watch video

## How To Make A Good First Impression That Everyone Remembers

Making a great first impression is imperative to building great relationships and success.

The ancient Greeks spent a lot of time thinking and writing about the effect of one personality on another.

They broke down the process of communication into three parts, which they called ethos, pathos, and logos.

The ethos of communication is defined as the ethical part. This revolves around the person you really are and, more important, the person you are perceived to be.

If you are in sales or business, the way you are perceived by someone, which will largely determine the influence you have over him or her, will be strongly affected by your level of credibility, your ethos.

In the area of personal credibility, the rule is that everything counts. Everything you do or don't do either adds to or takes away from your credibility and your capability to influence someone.

Ethos is very important.

#### The Importance Of First Impressions

You've heard it said that you never get a second chance to make a good first impression.

The fact is that when you first meet a person, he makes a judgment about you in approximately four seconds, and his judgment is finalized largely within 30 seconds of the initial contact.

In a survey of the members of the American Personnel Consultants those men and women who are responsible for hiring people for large companies generally agreed that they made their decision to hire or not to hire a person within 30 seconds of the first meeting.Everything contributing to the way you look on the outside is important.

If it's not helping you, it's hurting you.

While you cannot control your physical features, you have total control over your dress and grooming. In fact, we generally assume that a person consciously and deliberately makes a personal statement about himself with every part of his appearance that he can affect in any way. Your clothes are responsible for 95% of the first impression that you make on someone because, in most instances, your clothes cover 95% of your body.

Your grooming, your hair style and the other ways you can determine your appearance from the neck up also exert an inordinate influence on the way that you are perceived, on your ethos with someone. Your accessories all make a statement that will or will not help to put you in a position to influence someone.

#### How To Make A Great First Impression

Now, here are two things you can do immediately to put these ideas into action.

First, take complete control over every detail of your personal appearance and grooming. Resolve to look like a powerful, influential person in all your business activities.

Second, study fashion and proper dress so you know exactly what to wear and in what combination. Read a book, take a seminar or even hire an image consultant.

Small changes in your appearance can change your life.

Before we wrap up, I'd like to leave you with a thought to share with your friends and followers:

"Making a great first impression is imperative to becoming an influential leader."

#### Watch video

## Use These Brainstorming Techniques For Maximum Creativity

Are you looking for a fast, effective way to promote creative thinking and problem solving skills in your company?

There are wonderful creative thinking and brainstorming techniques you can use to get everyone thinking outside the box in your organization. Brainstorming allows you to draw out and harness the best ideas from everyone to make the company better.

#### The Importance Of Creative Thinking

The keys to creative thinking and brainstorming techniques are simple.

First, the problem or question should be stated clearly and simply so that it is understood by each participant.

Take a little time to discuss the problem at hand, and then write it on a flip chart. This will dramatically increase your problem solving skills and the quality of answers generated by the brainstorming session.

#### Thinking Outside The Box: Use These Brainstorming Techniques

The aim of the brainstorming session should be to generate the most ideas possible within a specific period of time while thinking outside the box.

An effective session will last anywhere from 15 to 45 minutes, with 30 minutes being ideal.

#### 1) Determine Your Optimal Group Size

The best number of participants for a brainstorming session is between four to seven people.

Any less than four, and you run the risk of not having enough stimulation. Any more than seven, and you may find that there is insufficient opportunity for everyone to contribute.

#### 2) Appoint A Group Leader

Each brainstorming session requires a group leader. The role of the leader is to keep the ideas as free-flowing as possible.

The group leader is a stimulator of ideas, encouraging each person to speak up with anything he or she has to contribute.

#### 3) Designate A Recorder

There should also be a recorder at each session. This person will write down every idea as it is generated so that the list can be typed up and circulated at a later time.

#### 4) Focus On The Quantity Of Ideas

The most important rule of brainstorming is to avoid evaluating the ideas during the process. The focus is on quantity, not quality.

Evaluation and discussion of the ideas will take place at a separate session, away from the original brainstorming.

#### 5) Keep It Positive

The keys to creative thinking and successful brainstorming techniques are positive emotions, laughter, ridiculous ideas and absolutely no criticism of any kind.

The group leader needs to ensure that no one says anything that throws water on the ideas of anyone else and to encourage thinking outside the box.

#### 6) Agree On The Topic At Hand

When I conduct brainstorming sessions, I find that the best way to get going is to first agree on the question or problem, and second, to go around the table one by one. Pretty soon, everyone will start to contribute and the session is off and running.

#### 7) Assemble A Different Group To Evaluate

When it comes to evaluating the ideas in a later session, it can be helpful to bring together an entirely different group of people. This group will consider the ideas without the ego involvement and emotional attachment of the original group. As a result, they will be able to assess the ideas far more objectively.

#### Enhance Your Problem Solving Skills Through Group Brainstorming

The amazing thing about brainstorming is that virtually any group can come up with an incredible number of ideas when stimulated by this method.

You can never tell which ideas are going to provide the breakthrough solution that you need, so aim for quantity. The more ideas you generate, the greater the likelihood that you will have exactly the idea that you need at exactly the right time.

By practicing mindstorming and brainstorming techniques on a regular basis, you can unleash a torrent of ideas that will enable you to accomplish your goals faster than you ever believed possible by thinking outside the box.

Today, in the information age, ideas are the most valuable tools of production. And since

your ability to generate innovative, effective, usable ideas is virtually unlimited, your future is unlimited as well.

#### How To Put These Brainstorming Techniques Into Action

Now, here are three things you can do immediately to put these ideas into action and immediately improve your problem solving skills:

First, don't delay. Bring together three or more people immediately and conduct a brainstorming session. Put the question or problem on a whiteboard or flip chart and go for it!

Second, make it a game to see how many ideas the group can generate within a specific time period. Focus on quantity, not quality.

Third, analyze the ideas later and take action on the good ones. The more ideas that are implemented, the more ideas people will come up with.

#### Watch this video and learn more for success

## **3 Of The Best Entrepreneur Books You Must Read**

One of the most important lessons that I've learned throughout my career is that you don't have to reinvent the wheel...

There are plenty of people out there who have already attempted to do the things that you may want to do, and many of them have written books about exactly how to do it.

I've made a habit of finding books written by influential people I admire, studying them, and then applying those lessons to my own life.

Here are 3 of the best entrepreneur books that I can recommend to you.

#### 1) Think And Grow Rich By Napoleon Hill

The first book I want to recommend to you is one that has had an incredible impact on my life. It is one of the most famous success books of all time, and if you are working to achieve enormous success, it should be on your list.

It's called "Think and Grow Rich" by Napoleon Hill. I've read it over and over again, and so have some of the wealthiest people in the world.

"Think and Grow Rich" outlines the findings of 500 men of great wealth, who started from nothing, and equipped with only organized thoughts, plans, and ideas, they were able to become millionaires. It outlines the entire philosophy of making money and will instruct you on HOW to get there.

#### 2) The Power of Believing

The second book that all entrepreneurs should read is "The Power of Believing".

This book explains and teaches us how to harness those systems to make excellent decisions in our businesses and in our lives.

In the Power of Believing, you will learn how to change your mental programming to ensure your life is easy, fun and carefree.

The problem, however, as he states in his book, is that many of us have wrong beliefs when making long-term decisions and invariably make mistakes.

It's a great read and another good one to consider.

Learn the disciplines practiced by all successful entrepreneurs.

#### 3) Law of Success - Napoleon Hill

The last book that all entrepreneurs should read is a book that I was just reading called, "Law of Success" written by Napoleon Hill.

His book will teach you how to attract those who are interested in what you are selling with his proven relationship-building principles. It's an excellent read for any entrepreneur, and it is full of great content. There is 15 steps inside with one last the 16th. Wanna reveal the real secrets from Napoleon Hill you have to get this book too.

So, there you have it. Those are the 3 books that I recommend all entrepreneurs should read to continue growing, learning and developing a successful business and life.

All of these 3 books would be great to add to your entrepreneur bookshelf. I've read hundreds of books and these are three that I always end up coming back to.

Now i can give the ORIGINAL Versions of these 3 books for Free. All you have to do is go on the link bellow, watch the video, get that program, and you will get these 3 books for Free together with Tesla Code Secrets.

Get Napoleon Hill books

## The Golden Hour

You become what you think about most of the time.

You become what you think about most of the time. And the most important part of each day is what you think about at the beginning of that day.

#### Start Your Day Right

Take 30 minutes each morning to sit quietly and to reflect on your goals. You'll find when you read the biographies and autobiographies of successful men and women that almost everyone of them began their upward trajectory to success when they begin getting up early in the morning and spending time with themselves.

#### Feed Your Mind With Positive Ideas

This is called the Golden Hour. The first hour sets the tone for the day. The things that you do in the first hour prepare your mind and set you up for the entire day. During the first thirty to sixty minutes, take time to think and review your plans for the future.

#### **Use Your Quiet Time Effectively**

Here are four things that you can do during that quiet time in the morning. Number one is to review your plans for accomplishing your goals and change your plans if necessary.

Number two is think of better ways to accomplish your goals. As an exercise, assume that the way you're going about it is totally wrong and imagine going about it totally differently. What would you do different from what you're doing right now?

Number three, reflect on the valuable lessons that you have learned and are learning as you move toward your goals.

#### **Practice Daily Visualization**

Number four, calmly visualize your goal as a reality. Close your eyes, relax, smile, and see your goal as though it were already a reality. Rewrite your major goals everyday in the present tense. Rewrite them as though they already existed. Write "I earn X dollars." "I have a net worth of X." "I weigh a certain number of pounds." This exercise of writing and rewriting your goals everyday is one of the most powerful you will ever learn.

#### **Fasten Your Seatbelt**

Your life will start to take off at such a speed that you'll have to put on your seatbelt. Remember, the starting point for achieving financial success is the development of an attitude of unshakable confidence in yourself and in your ability to reach your goals. Everything we've talked about is a way of building up and developing your belief system until you finally reach the point where you are absolutely convinced that nothing can stop you from achieving what you set out to achieve.

#### **Everything Counts**

No one starts out with this kind of an attitude, but you can develop it using the law of accumulation. Everything counts. No efforts are ever lost. Every extraordinary accomplishment in the result of thousands of ordinary accomplishments that no one recognizes or appreciates. The greatest challenge of all is for you to concentrate your thinking single-mindedly on your goal and by the law of attraction, you will, you must inevitably draw into your life the people, circumstances and opportunities you need to achieve your goals.

#### **Become A Living Magnet**

Once you've mastered yourself and your thinking, you will become a living magnet for ideas and opportunities to become wealthy. It's worked for me and for every successful person I know. It will work for you if you'll begin today, now, this very minute, to think and talk about your dreams and goals as though they were already a reality. When you change your thinking, you will change your life. You will put yourself firmly on the road to financial independence.

#### **Action Exercises**

Now, here are two things you can do every single day to keep your mind focused on your financial goals:

First, get up every morning a little bit earlier and plan your day in advance. Take some time to think about your goals and how you can best achieve them. This sets the tone for the whole day.

Second, reflect on the valuable lessons you are learning each day as you work toward your goals. Be prepared to correct your course and adjust your actions. Be absolutely convinced that you are moving rapidly toward your goals, no matter what happens temporarily on the outside. Just hang in there!

#### Change Your Thinking, Change Your Life

#### Watch this video, and take action

## **Know These Secrets**

#### **Know These Secrets**

Now that you learned the action steps, let's talk about the thinking process which is very important too.

The Law of Attraction can seem mysterious and daunting for those who first discover it, but it's really quite simple. The ability to define your goals and achieve them is within your reach, if you follow the secrets of this philosophy.

Implement the secrets, learn as much as you can about them, and read as much material as you can from the available information out there. You cannot get all of them for free, but you can afford all of them for sure. Some of the most important secrets are described below:

#### Like Attracts Like

The maxim of The Law of Attraction perfectly sums up the core beliefs held by its followers.

If you keep a positive mindset, you're more likely to see challenges as opportunities and resist being dragged down by worry or self-doubt.

If you are a pessimistic person and you learn to always expect the worst possible outcome, there is less joy in your achievements.

Positive people also generally don't enjoy being around naysayers, which is a quite literal example of this principal in motion.

#### Gratitude is one Key

On your path to achieving your goals you will find yourself presented with new and exciting opportunities, often ushered in by the people in your life. No matter how much work you are putting into making your dreams come true, it's important to take the time to thank and appreciate those who help you along the way.

Remember, each of these people have goals and dreams of their own, so do what you can to help them on their path. This is an excellent way to develop and nurture positive relationships with motivated and ambitious people— and to reiterate the first secret of The Law of Attraction: 'Like Attracts Like'

#### The Importance of Purpose

Thousands of years ago people spent their lives working simple and deliberate jobs that were vital to the survival of their community.

Today our civilization has achieved a level of freedom that can often feel paralyzing.

Discovering your passions, your dreams and your desires is one of the vital parts of The Law Attraction. It's important that you understand exactly how you'd like to live your life, and why it is important to you.

What makes you happy? What makes you feel accomplished?

What does a perfect day look like for you?

At first you may find your goals are mostly materialistic in nature, but as you continue to use The Law of Attraction you will beg in to head down the path to discovering your true purpose.

With these secrets in mind, you can use The Law of Attraction to unlock your inner potential and achieve the things that you desire.

Now as we are coming to the end of these e-Book, firstly i would like to thank you by reading it all over to here and i hope that will help you to make the right decision, using the right tips and techniques.

Secondly: Before you close this document,

i want to take you through another short video called "<u>The Secret Key</u>" by <u>pressing here</u>, and allow me to give you the biggest secret for success that all my family and friends know about. They applied it, and they are using it every single day from the moment they've learned it. Together with Tesla Code Secrets it works Unbelievable amazing and fast!

If it works for them, it will work for you too. Looking forward to see you at the top!

Your friend, Dan Korali

P.S. Don't forget to take your action now