

Critical Industry Needs

- Skilled and available workforce
- Proximity to educational or research institutions
- Market proximity to customers
- Available and affordable buildings or sites.
- Low cost of doing business.
- Pro-Business, non union environment
- State and local incentives
- Adequate water and sewer service
- Quality of life and cost of living

Franklin County

Located 90 miles from Nashville which has nearly 300 health care companies and is the home of Vanderbilt University.

Located 50 miles from the Hudson-Alpha Institute for biotechnology and its 120 acre biotech campus in Huntsville, AL.

Home to two healthcare companies, Lifeclinic International, the world's largest supplier of commercial automated biometric monitors and Dramatic Healthcare Systems, a linen laundering service for medical facilities.

Workforce numbers a little over 95,000 within 30 mile radius. Many of whom are already experienced in the healthcare industry..

Tennessee has no personal income tax, is tied for the lowest capital gains tax and ranks among the ten states with the lowest state and local property taxes.

Franklin County, Tennessee

Medical Equipment and Supplies Industry Executive Summary

Competitive Strengths of Franklin County, TN

Tennessee has a reputation as a state with a thriving healthcare industry with leading teaching and research hospitals such as St. Jude's in Memphis and the Vanderbilt Medical Center in Nashville.

Franklin County is located slightly over one hour away from Nashville which has nearly 300 healthcare companies which operate on a multi-state, national, or international level and generated nearly \$80 billion in revenue in 2006. The Nashville area includes nineteen publicly traded healthcare company headquarters such as, AmSurg, Community Health Systems, LifePoint Hospitals, HCA Inc, and National Healthcare Corporation.

Nashville's healthcare sector also has a diverse mix of companies specializing in different parts of the industry including hospitals, surgery centers, and outpatient service providers, disease management companies, long-term care staffing agencies and medical products and device manufacturers.

Nearby Huntsville, Alabama (50 miles) is the home of the new 120 acre Hudson-Alpha Institute for Bio-technology. Hudson-Alpha's mission is to be a world-class center that will translate the results of the Human Genome Project into individualized therapies for diseases while providing a bridge between bioscience and entrepreneurship.

Franklin County itself, is home to two healthcare companies, Dramatic Healthcare Systems (DHS) and Lifeclinic International. DHS, whose corporate headquarters and operations are in Franklin County, provides healthcare laundry services to medical facilities in a four state area. Lifeclinic is the world's largest supplier of commercial automated biometric monitors.

Franklin County has 95,000+ skilled and motivated workers residing within 30 miles of the center of the county. Many of these are experienced in the healthcare field.

Franklin County provides a low cost of living and unparalleled quality of life opportunities with its lakes and mountains.

Strategic Location



Contact Information

FRANKLIN COUNTY INDUSTRIAL DEVELOPMENT BOARD

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